

Strong Venture Capital Investors

Recently raised **\$90 million** in a **Series E** round of financing led by **Georgian**, a growth-stage investor based in Canada, with participation from existing investors FirstMark Capital, AXA Venture Partners, Split Rock Partners and Revelation Partners.

Adding to the \$28 million raised in 2021, the capital will be used to fuel Gravie's continued growth through investments in all areas of the company including product and technology, sales and marketing, and expansion into new markets through new and existing distribution channels.

Company-to-date equity funding of **\$161 million** with rising valuations

Accelerating Growth Profile with Capital to Grow

430% revenue CAGR over the last two years and a new business pipeline worth >150% growth in 2022

High customer satisfaction and **92% gross revenue retention** (for three years in a row) fuels strong repeatable revenue growth

Recent funding provided **2x capital needed** (with no debt overhang) to reach cashflow breakeven

Industry-Leading Reinsurance Partners

RGA Reinsurance Company and AXA XL Reinsurance **both carry A+ AM Best ratings**

Completed clean report from Certified System and Organization Controls (SOC) 2 Type 1

